



## **AEye and Flasheye Sign Strategic Partnership to Deliver Next-Gen Autonomy and Transportation Safety Solutions**

September 3, 2025

PLEASANTON, Calif.--(BUSINESS WIRE)--Sep. 3, 2025-- AEye, Inc. (Nasdaq: LIDR), a global leader in software-defined, high-performance lidar solutions, today announced a strategic partnership with Flasheye, a pioneer in real-time 3D perception software. By integrating Flasheye's advanced perception engine into the recently launched OPTIS™ platform, AEye is delivering on their commitment to create a full-stack 3D visual awareness system that delivers real-time detection and analysis across critical use cases in infrastructure, transportation, and safety applications.

"Our partnership with Flasheye combines AEye's ultra long-range, software-definable lidar with their perception technology to deliver a highly scalable, intelligent system capable of detecting objects up to one kilometer away. I am excited to say that we have already begun to deliver this powerful solution in real-world deployments across airport safety, transportation logistics, and perimeter security."

"This partnership reflects our strategy of aligning with innovators who complement our strengths. Alongside Flasheye, we can offer a smarter, more cost-effective solution that helps customers solve safety and efficiency challenges today," said Matt Fisch, CEO of AEye.

Gustav Nordlund, CEO of Flasheye, said, "This partnership marks an important milestone for Flasheye. By combining AEye's software-defined Apollo sensor with our lightweight and modular edge perception software, we can address multiple markets and use cases while keeping a unified hardware and software platform. AEye's approach to partnerships aligns closely with Flasheye's way of working, and together we look forward to delivering value to customers globally."

### **About AEye**

AEye offers unique software-defined lidar solutions that enable advanced driver-assistance, vehicle autonomy, smart infrastructure, security, and logistics applications that save lives and propel the future of transportation and mobility. AEye's flagship product, Apollo, has been widely recognized for its small form factor and its ability to detect objects at up to one kilometer. In addition to Apollo as a stand-alone sensor, AEye also offers a full-stack solution through its OPTIS™ platform. OPTIS™ provides a complete system that captures a high-resolution 3D image of the world, interprets it, and provides direction to act upon what it sees in real-time.

### **About Flasheye**

Flasheye develops world-leading perception software for 3D sensors, making your systems understand what 3D sensors are seeing. The vision is to unlock the potential of high-capacity sensors in any environment, making them accessible and installable by anyone, on a larger scale. We aim to drive innovation and efficiency across industries, making autonomous operations a reality. Flasheye started in the mining industry where the requirements are demanding and challenging and is now growing in new sectors and beyond.

### **Forward-Looking Statements**

Certain statements included in this press release that are not historical facts are forward-looking statements within the meaning of the federal securities laws, including the safe harbor provisions under the United States Private Securities Litigation Reform Act of 1995. Forward-looking statements are sometimes accompanied by words such as "believe," "continue," "project," "expect," "anticipate," "estimate," "intend," "strategy," "future," "opportunity," "predict," "plan," "may," "should," "will," "would," "potential," "seem," "seek," "outlook," and similar expressions that predict or indicate future events or trends, or that are not statements of historical matters. Forward-looking statements are predictions, projections, and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. Forward-looking statements in this press release include, without limitation, statements about the benefits anticipated to result from the strategic partnership of AEye and Flasheye, the performance expectations associated with the combination of AEye's hardware and Flasheye's software, and the potential market opportunity across airport safety, transportation logistics, and perimeter security, among others. These statements are based on various assumptions, whether or not identified in this press release. These forward-looking statements are provided for illustrative purposes only and are not intended to serve as and must not be relied on by an investor as a guarantee, an assurance, a prediction, or a definitive statement of fact or probability. Actual events and circumstances are very difficult or impossible to predict and will differ from the assumptions. Many actual events and circumstances are beyond the control of AEye. Many factors could cause actual future events to differ from the forward-looking statements in this press release, including but not limited to: (i) the risks that the integration of Flasheye's advanced perception engine into AEye's recently launched OPTIS™ platform may not deliver a full-stack 3D visual awareness system that delivers real-time detection and analysis to the extent or in the time frame anticipated, or at all; (ii) the risks that the partnership with Flasheye may not deliver a highly scalable, intelligent system capable of detecting objects up to one kilometer away to the extent or in the time frame anticipated, or at all; (iii) the risks that the real-world deployments of this powerful solution that have begun may not result in market acceptance to the extent or in the time frame anticipated, or at all; (iv) the risks that the smarter, more cost-effective solution offered may not help customers solve safety and efficiency challenges to the extent or in the time frame anticipated, or at all; (v) the risks that the combination of the Apollo sensor and modular edge perception software may not address multiple markets or use cases, while keeping a unified hardware and software platform, to the extent or in the time frame anticipated, or at all; (vi) the risks that lidar adoption may occur slower than anticipated or fail to occur at all; (vii) the risks that AEye's products may not meet the diverse range of performance and functional requirements of target markets and customers; (viii) the risks that AEye's products may not function as anticipated by AEye, or by target markets and customers; (ix) the risks that AEye may not be in a position to adequately or timely address either the near or long-term opportunities that may or may not exist in the evolving autonomous transportation industry; (x) the risks that laws and regulations are adopted impacting the use of lidar that AEye is unable to comply with, in whole or in part; (xi) the risks associated with changes in competitive and regulated industries in which AEye operates, variations in operating performance across competitors, and changes in laws and regulations affecting AEye's business; (xii) the risks that AEye is unable to adequately implement its business plans, forecasts, and other expectations, and identify and realize additional opportunities; and (xiii) the risks of economic downturns and a changing regulatory landscape in the highly competitive and evolving industry in which AEye operates. These risks and uncertainties may be amplified by current or future global conflicts and current and potential trade restrictions, trade tensions, and tariffs, all of

which continue to cause economic uncertainty. You should carefully consider the foregoing factors and the other risks and uncertainties described in the "Risk Factors" section of the periodic report that AEye has most recently filed with the U.S. Securities and Exchange Commission, or the SEC, and other documents filed by us or that will be filed by us from time to time with the SEC. These filings identify and address other important risks and uncertainties that could cause actual events and results to differ materially from those contained in the forward-looking statements. Forward-looking statements speak only as of the date they are made.

Investors are cautioned not to put undue reliance on forward-looking statements; AEye assumes no obligation and does not intend to update or revise these forward-looking statements, whether as a result of new information, future events, or otherwise. AEye gives no assurance that AEye will achieve any of its expectations.

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